

Portuguese-speaking Customer Success Representative



Locatie **Noord-Holland, Amsterdam**
<https://www.advertentiax.nl/x-866134-z>

Functieomschrijving

Do you love supporting clients in the training and education industry? And do you enjoy acting on a commercial mindset while working on the Brazilian market? The weâ€™ve got just the right position for you. We are looking for a Customer Success Representative for the Brazilian market in Utrecht.

The company that you will be working for is specialized in offering internationally recognized certification programs for ICT-related competences and skills.

As a Customer Success Representative you will:

â€¢ Be responsible for exceptional support to customers, partners, candidates and colleagues

â€¢ Support sales managers reaching the sales targets with existing partners and prospects by guiding prospects to become partners, follow leads provided by the sales managers and cross- & upsell with existing partners

â€¢ Understand and analyze the customerâ€™s wishes, questions, and issues and translate those into solutions. (operational support);

â€¢ Administrative tasks such as digitalizing exams and attendance lists and handling financial

You will receive a 7-month contract to start with (intention of long-term employment), directly at the company. A monthly gross salary of 2500â‚¬ is awaiting you for this role, plus full travel cost reimbursement if you travel via train and 0,19â‚¬ per km if you travel by car.

Our wishlist:

- (near-)native speaker of Portuguese plus excellent English skills, both written and spoken



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-Â You have either lived and/or worked in Brazil for at least three years

-Â Higher vocational education (equivalent to HBO or higher)

-Â At least 1 year of relevant experience in a similar role, preferably in an international environment

-Â You MUST have a valid work permit for the Netherlands (please state this clearly on your CV) and you live near Utrecht

-Â You have a customer-oriented and commercial mindset

Sounds like you? Then we look forward to receiving your English-speaking CV, clearly stating that you meet the above-mentioned requirements. Please note that due to high volumes we can only respond to successful applications, which we do within 5 working days.

Randstad Multilingual Recruitment / Portuguese Customer Success Representative / Utrecht

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Uiteraard staat deze vacature open voor zowel mannen als vrouwen.

Sollicitatieprocedure

Om te reageren op onze vacatures voer je eenmalig je gegevens in. Hierdoor maak je automatisch een account aan op Mijn Randstad. Vanuit Mijn Randstad reageer je voortaan snel en eenvoudig op vacatures, kun je je gegevens beheren, je sollicitaties of salaris bekijken en nog veel.