

Sales Manager - ibis Budget Amsterdam City South



Locatie

Noord-Holland, Amstelveen

<https://www.advertentiax.nl/x-1043456-z>



Ibis budget Amsterdam City South is ideaal gelegen aan de Zuidas in Amsterdam, dicht bij het treinstation. De metrohalte Kronenburg ligt net om de hoek, voor snel en gemakkelijk vervoer naar het centrum van Amsterdam of de luchthaven. 5 tot 10 minuten met de auto. 314 gloednieuwe en moderne kamers, een unieke game room, heerlijk onbeperkt ontbijtbuffet en gratis WiFi in het hele hotel. Het hotel is ideaal gelegen in het bedrijvenpark Uilenstede, een paar kilometer van station Amsterdam Zuid en de Zuidas.

Job Description

Proactive, decisive and ready for a new challenge, that's you! The Borealis Hotel Group is looking for a Sales Manager with a focus on groups (business and leisure) and the corporate individual market for the ibis budget Amsterdam City South, a 314 bedroom hotel in Amstelveen right on the south border of Amsterdam . Are you our new colleague who can't wait to become an ambassador for the hotel and the brand? As a true 'networker' you know how to use this; you recruit new partners and accounts and you are constantly working on deepening existing relationships. In addition, you also keep a close eye for opportunities within the other hotels of the Borealis Hotel Group. You will report to the General Manager of the hotel and are supported in your role by the Sales Effectiveness Director Europe. Tasks and responsibilities: Acquisition of national and international group accounts Acquisition on the local and national corporate market You identify new markets and new business opportunities Account management of existing national and international partners As an ambassador you represent our hotel group at various events and fairs; national as well as international Partnering with Accor at account level

and follow up on actions rolled out by Accor Thorough tracking of all relevant account information Support the operational team in a smooth delivery of services (to our) groups and work closely with the sales and marketing department and the other hotels of the Borealis Hotel Group portfolio to ensure a work flow with the other hotels of the Borealis Hotel Group portfolio as well as the ibis budget Amsterdam City South and a pleasant working atmosphere. What do you do? You are pro-active, smart, innovative and purposeful You gained experience in a similar role and you feel that you can take the next step in your sales career. In any case you are familiar with the product and have at least 2 years of work experience in sales Communication, commercial trading, and networking this is what you excel at! You are in possession of category B driving license Knowledge of salesforce a plus Working knowledge with Microsoft Office is required You are fluent in Dutch and English and preferably 1 additional language Bachelor degree or equivalent, with an affinity with the hospitality & tourism industry Together with your colleagues, you ensure a good working atmosphere so



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that you can get the most out of yourself and your colleagues What does the Ibis Budget Amsterdam City South offer you? Working within a growing organization where you can continue to develop and grow yourself Attractive salary package Benefits of working in an international brand as Accor, trainings, staff discount worldwide and international colleague's Enthusiastic team with a strong drive to ensure our guest are happy and bring the business forward The DNA of the ibis budget Amsterdam City South SMART FUN COOL EASY GOING We say..... Hello to the go-getters, early-risers, the riders and the party lovers Hello to the movers and shakers, to the real deal finders Hello to the young and the young at heart, the daring, the street smart Who can make anywhere their home, while embracing the unknown Hello to those who find adventure in the everyday And when the night comes, a sweet dream of their stay This hotel is owned by Borealis Hotel Group and managed by Interstate Hotels and Resorts. About the Borealis Hotel Group The Borealis Group was founded in 1997 and specializes in the investment, development and management of hotels in Europe. Currently in the Netherlands, Belgium and France with an exciting pipeline of projects across Europe. About Interstate Hotel & Resorts Interstate Hotels & Resorts is the global third-party management group of choice, operating hotels of various different brands across the world. Interested? Click apply and start your journey with Interstate Hotels & Resorts today. Your dream job awaits... At Interstate, we recognise that people are the heart of our business. As a Global leader, we are committed to representing our Global community and enabling everyone to Be Their Best Selves.

Job Requirements

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