

Aftermarket Manager



Locatie **Overijssel, Almelo**
<https://www.advertentiex.nl/x-1063329-z>



HITEC Power Protection is searching for an Aftermarket Manager
 HITEC Power Protection develops, manufactures and delivers turnkey power solutions to ensure uninterrupted, continuous and conditioned power supply to mission-critical processes. The core product of HITEC Power Protection is the dynamic UPS (Uninterruptible Power Supply) system using flywheel energy storage. This is a proven technology, based on more than 60 years of experience and supported by a global installed base of more than 2,000,000 kVA in high demanding industries. Besides the main engineering and assembly facility in Almelo, the Netherlands, HITEC is located in the United States of America, United Kingdom, Malaysia, Spain, Taiwan, China, and Russia.

HITEC's core values are: customer focus, ownership, quality, safety, reliability and communication.

We guarantee a good, open minded and tolerate work environment. We are striving for a pleasant and fulfilling collaboration between customers, colleagues and the organization.

The Aftermarket Manager – Contracts improves the customer satisfaction by offering and selling services, preventative maintenance, spare parts and overhauls system updates. As the Aftermarket Manager – Contracts you are responsible for the sales of extra services and (preventative) maintenance to current direct customer, agents and distributors. You will be a member of the After Sales department and report directly to the Customer Support Manager Contracts, Overhauls and Spare Parts.

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agents/distributors.

You communicate with the customers in order to coordinate, sell and negotiate operations.

You communicate with the relevant (in-house) departments to discuss the estimated scope, technical and commercial feasibility, quality and progress.

You support agents' and distributors' commercial feasibility, quality and progress.

You discuss the progress and quality of the work with the Customer Support Manager Contracts, Overhauls and Spare Parts.

Job Requirements

A degree in Commercial Economics or equivalent qualifications from a university of applied science (HBO)

A high level of professional and intellectual capacity (at least higher profession education level)

You have a great affinity for electrical engineering and mechanical engineering.

You are familiar with energy systems and/or UPS systems

You can speak, read and write English, however any additional languages would be beneficial.

You can work with MS office.

Salary and Benefits

Competitive salary and pension in accordance with CLA Metalelektro.

Enough vacation days, to explore the world

Mobile phone and laptop.

Development opportunities depending on your experiences to grow your.