

# Sales Manager - Moxy Schiphol Hotel



Locatie

Noord-Holland, Hoofddorp

<https://www.advertentie.nl/x-1115486-z>

PLAY ON

Ready for a good time? Moxy Hotels makes that easy with the heart of a boutique hotel and an appetite for adventure. There's a drink waiting for you with your room key and someone at the bar that wants your number. Moxy is for play... Jenga, karaoke, maybe a little game of spin the bottle? Here, you can get away with it.

Plus, the WiFi is speedy, beds cushy and freshly made, but more importantly, the bar is always open and the crew is always on. Whether you're staying for the night or a nightcap, Moxy is your place to PLAY ON.

WE WANT YOU TO HAVE IT ALL

You're new in town and you want to make a trip to remember. We totally get that. So we've made sure the time you do spend at the Moxy is jam packed full of more fun than you thought you could have at a hotel. From yummy snacks and drinks, to games, to art, to secret hiding spots, to comfy couches to doze off in. Our lobbies are like living rooms with a bartender. Our guest rooms are like a cozy clubhouse you never want to leave, where you curl up in soft sheets, stream your favorite movie from our white-hot WiFi and cocoon for as long as you want. Because, #atthemoxy we want you to have it all.

WE'VE MADE SURE WE LOOK DAMN GOOD

We've done our homework. Or rather we gave it to some of the best design teams around. We asked them to give Moxy an environment that people love to play with. And they care less about the while at the Moxy. We found that most people like to use their room as a bed, while the rest of the room is for fun. So we designed modern, new solid wood furniture, sweetie, and an even sweeter bed. That's what we've covered. And most people don't waste a moment on instant coffee. That's why we brew fresh joe downstairs in the lobby. There we've got you covered 24/7, with grab-and-go bites, low

tech play time, and crafted cocktails. #atthemoxy there's everything you would expect and plenty you wouldn't from a boutique hotel.

Job Description  
Sales Manager FTE

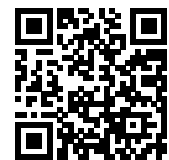
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As Sales Manager you will be part of an energetic and creative team. You proactively develop and maintain the relationship with our key clients to maximize their travel to our hotel. You are responsible for your personal and team related revenue goals and manage the tools to ensure all reservation methods are in place. The Moxy brand is an energetic young brand with a philosophy to be the FUN HUNTER!

Your day will consist of:

maintaining and leading key customer relationships and negotiate preferred partnerships  
building and securing a new database across targeted industries and manage these accounts  
creating, managing and executing strategic sales action plan  
making sure that all sales activities are maximized to drive business into our hotel  
using in-depth knowledge of local market trends and analysing customer information to maximize revenue  
support and cooperate with the Director of Sales & Marketing to ensure that business targets are achieved  
to provide exceptional customer service

Job Requirements

You...

Are a FUN HUNTER, STYLISH and LIGHTHEARTED  
Are passionate about maintaining facilities to the highest standards.  
Can communicate in English (Dutch is a plus but not a must).  
Have a minimum of 3 years' experience in a Sales Executive role for the Sales Manager position.  
or 2 years' experience as a Sales Coordinator for the Sales Executive position.  
Bring your personal style to every experience.  
Are ready to take on a BIG challenge to further develop yourself and your team.

We...

Offer you a great place to work in a completely new and diverse team!  
Offer a second family with a work hard, play hard kind of mentality  
Offer a work environment where learning & development are a priority (On & Off the job trainings will be provided)

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Have a special Associate Discount Rate in all Marriott Hotels worldwide  
Competitive salary according to the Horeca CAO

JOIN OUR TEAM!

Don't miss this exciting opportunity to join the Moxy Schiphol Hotel team.

This Moxy Hotel is franchisee-owned and operated

Due to the high volume of applications we receive it is not always possible to reply personally back to you. Therefore if you do not hear anything back from us within 10 working days your application has not been selected into the process. Thank you for