

Sales Manager - Hyatt Place Amsterdam Airport



Locatie **Noord-Holland, Hoofddorp**
<https://www.advertentieX.nl/x-1167500-z>

Founded in 1957 by a family, Hyatt still maintains the feeling of family among colleagues today-many of whom stayed with us for decades and inspire their children to join us, too.
 This might be your chance to meet your second family at a different place!

We CARE, we have a PURPOSE, we are SIMPLE and APPROACHABLE !

Hyatt Place Amsterdam Airport hotel is located in Hoofddorp, in close proximity to Amsterdam Schiphol Airport and is easily accessible from the motorway A4 / A5, which connects The Hague, Rotterdam and Amsterdam. This airport hotel has 330 spacious guestrooms as well as 388 square meters of meeting space. All hotel rooms offer the latest amenities and facilities catering to the needs of today's traveler.

No matter how much money has been spent on the construction of a hotel, a restaurant or a bar, the place can only be as good as its employees. Therefore, we care for people so they can be their best!

Would you like to help us to become the most PREFFERED, LOVED and RESPECTED hospitality brand by colleagues, guests, owners, operators, community members, and shareholders?

Job Description

Hyatt Place Amsterdam Airport is looking for a Sales Manager !

The Sales Manager is responsible for the segment of the Hyatt Place Amsterdam Airport hotel. You will be responsible for the collection of sales, reporting directly to the Sales Director. You will be responsible for the collection of sales, reporting directly to the Sales Director. You will be responsible for the collection of sales, reporting directly to the Sales Director.

We care about you so you can be at your best

In this role, you will join an international team of awesome colleagues. You will become part of the Hyatt Family, an international company across 67 countries with global growing opportunities.

Hyatt offers a wide variety of online courses and classroom trainings. Therefore, you have great opportunities for developing yourself and growing. Furthermore, you are eligible for discounted room rates.



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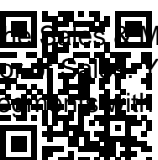
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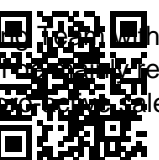
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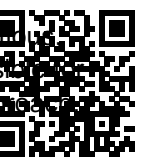
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as of day 1 and up to 12 complimentary room nights after one year of service.

We offer a competitive salary according to the Dutch Labor Agreement of Hospitality (Horeca CAO), 8% vacation allowance, travel allowance & free parking.

Responsibilities

You will be mainly responsible for the corporate segment of the hotel;

You will support other segments within the Sales team;

Client acquisition, sales calls, sales blitzes and identifying new business is music to your ears;

You will be responsible for account management to make sure we remain the preferred hotels for all our clients;

You will work closely together with the whole sales team to convert clients' requests into business;

You monitor and evaluate local, national, international trends and our competition to make sure we can offer all our guests and clients what they need;

You will establish and maintain strong relationships with clients and continuously explore new opportunities;

You do your utmost to assist with maximizing revenue in the most profitable way in line with the agreed targets;

You assist the Director of Sales in all daily tasks.

Job Requirements

Experience in pro-active sales approach;

You have great language skills in English and Dutch;

At least 2-3 years sales experience in a chain hotel;

You are pro-active, customer focused and result driven;

You are eligible to work in the Netherlands;

You thrive through the buzz of working in a dynamic team and in a great hotel;

You are eager to learn and grow;

You are ready for a new challenge!

Preferred qualifications

BHV Certificate;

You have great computer skills and preferably PMS system knowledge as well (e.g. OPERA).

We are looking forward to meeting you if you are!