

# Sales Manager - W Amsterdam



Locatie **Noord-Holland, Amsterdam**  
<https://www.advertentieX.nl/x-1209964-z>













W Amsterdam vacatures  
 Split across two unique buildings, a former Telephone Exchange building and a Bank, W Amsterdam is an intriguing design mix of heritage and contemporary where nights never end and the pulse is set high with a full calendar of exclusive W Happenings.  
 A magnificent icon where our guests step inside the W Amsterdam and go straight to the top and check in at our rooftop W Living Room. Experience the innovative design and luxury of our 238 stylish guestrooms, including 25 suites, three WOW suites and two lavish Extreme WOW Suites.  
 Get in on the fun and transform your dreams into reality. Apply now and Deliver Whatever/Whenever to our guests, Connect to the Extraordinary & Surround yourself with what's new/next.

Job Description  
 Sales Manager

Split across two unique buildings, a former telephone exchange and a bank, W Amsterdam is an intriguing design mix of heritage and contemporary style. Mixing historical Dutch architectural elements with cutting-edge design right next to Dam Square, W Amsterdam is at the epicenter of this energetic and forward-thinking city. We offer innovative design and luxury in our 238 stylish guest rooms, including 23 suites, three WOW suites and two lavish Extreme WOW Suites. Our guests can indulge in one of our destination restaurants THE DUCHESS and MR PORTER and taste signature sips at our rooftop W

Lounge overlooking the Royal Palace and the city lights, including WET Deck the iconic rooftop pool. We offer our guests the access to vibrant nightlife, shopping and relaxation scene. We deliver signature service whenever, wherever, our in-house W Insider W Happenings.  
 Delivering outside the lines of luxury, W defines the traditional notion of the five-star hotel on its head. Our irreverent attitude and taste for excess redefine revelry for the modern jet set. In your role, you will be part of our energetic team where we share our guests passions, providing insider access to what's new and what's next. You will proactively develop and maintain the relationship with our key clients to maximize revenue streams for our hotel. You will represent the hotel during key client events and sales trips throughout Europe.

What will you be doing?

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Maintain and build relationships with clients in the European corporate and leisure/wholesale  
Handling sales opportunities and reaching revenue or room night targets as set by the Director of Sales  
Implement strategic plans for your accounts  
Host clients during site inspections or familiarization trips at the hotel  
Travel to key European destinations to get to know new clients and tell them what's new/next at W Amsterdam  
In short: making sure clients and guests love W Amsterdam

Who are you? You...

Are passionate about Music, Fashion and Design  
Are a true team player, who is genuine and fun  
Love to network and you are a true chameleon, able to adapt your style to any situation.  
Can communicate and write in English (Dutch is an advantage)  
Remix luxury  
Get excited about bringing in in the business

#### Job Requirements

The necessities:

Minimum of 3 years sales or commercial experience within a premium sales organization  
Bachelor degree or equivalent  
Knowledge of Microsoft Office and preferably of Opera  
Fluency in English; Polished and professional communication skills – verbal and written  
Work Permit for The Netherlands is required.

What we have to offer:

A diverse team that celebrates individuality  
Working and learning in one of the most unique hotels of Amsterdam

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An extensive database with online learning from Marriott International  
An environment where coloring outside the lines is appreciated

Show the world what you got by joining a global community of talent who see the world in a different way. Bring your style and your spirit: We'll bring a work culture where you can shine. We work hard, we play hard, and we want to inspire you to grow. W talent help our guests live life to the fullest while living their dreams.

Marriott International is an equal opportunity employer committed to hiring a diverse workforce and sustaining an inclusive culture. Marriott International does not discriminate on the basis of disability, veteran status or any other basis protected under federal, state or local.