



Hilton Amsterdam is a renowned property with 271 hotel rooms, 21 banqu...

Hilton Amsterdam is een gerenommeerd hotel met 271 hotel kamers en 21 conferentie en vergaderzalen, op een unieke locatie binnen het Apollo kwartier in Amsterdam-Zuid. Het hotel behoort tot de top 15 conferentie hotels in de regio's Europa, Midden-Oosten en Afrika.

Het hotel is bekend om de John Lennon and Yoko Ono's 1969 'bed-in for peace' en Hilton's allereerste hotel in Nederland. Het iconische hotel is gebouwd volgens Plan Zuid, een district ontworpen door de bekende architect Berlage. Het is gelegen op loopafstand van het centrum, museumplein en het Concertgebouw.

Hilton Amsterdam beschikt over verschillende toonaangevende bar- en restaurant faciliteiten, waaronder de Half Moon Lounge, Cafe Issimo, the Pavilion en River Dining. Roberto's Restaurant serveert zowel ontbijt als een hoog niveau a la carte menu tijdens lunch en diner. Bovendien is Room Service 24 uur per dag beschikbaar.

Met ons enthousiaste en gepassioneerde team hebben we een gezamenlijk doel en dat is het overtreffen van de verwachtingen van onze gasten door dagelijks onze uitstekende dienstverlening en hoge product kwaliteit te blijven verbeteren. Creatief, innovatief, een geweldige uitstraling... Hilton Amsterdam!

Hebben wij interesse gewest? Nee, zeker niet, schiet me nu en word de zanger de Hilton



Job Description

Join the classic and iconic Hilton Amsterdam.

[illegible]

Group, Conference and
Executive - Hilton
Amsterdam
Auditorium

<https://www.advertintex.nl/x-1430737-z>

Group, Conference and
Exhibitors - Hilton
Amsterdam

<https://www.advententrix.nl/x-1430737-z>

Group, Conference and
Executive - Hilton
msteram

<https://www.advancesintherapeutics.nl/x-1430737-z>

Group, Conference and
Exercice - Hilton
restaurant and
Netherlands
and com

<https://www.adzerteintex.nl/x-1430737-z>

**Group, Conference and
Events Executive - Hilton
Munsterham**

<https://www.adverintix.nl/x-1430>
737-z

Group, Conference and
Executive - Hilton
Anstam

<https://www.advertintex.nl/x-1430737-z>

Group, Conference and Executive - Hilton Hotel - Münster

<https://www.adverteer.nl/x-1430>

Group, Conference and Executive - Hilton

<https://www.advancesinartificialintelligence.nl/x-1430737-z>

Group, and Conference and
of Amsterdam, Executive - Hilton
signed

the
in Am
lookin
ous
strict

Group, and Conference
Executive - Hilton
Amsterdam

<https://www.advertentia.nl/x-1430737-z>

What will I be doing?

As a Group, Conference & Events (GC&E) Executive, you will not only maximize hotel revenues by preparing creative and personalized offers but will also take part in the planning of the event, ensuring a flawless process, aimed to create the ultimate guest experience.

Specifically, a GC&E Executive will perform the following tasks to the highest standards:

Receive and convert incoming inquiries to achieve set targets and maximize hotel revenues
Proactively identify new opportunities to increase sales and conversions within the Team
Build strong relationships with customers to fully understand their needs
Pro-actively offer clients additional services in an attempt to upsell products and experiences
Carry out hotel tours as well as (in-person and virtual) site visits for both internal and external guest/clients.
Process all information needed in the Hilton standardized systems
Be present at events or guest meetings whenever necessary (may include weekends)
Timely preparation and distribution of BEO's, alterations, Daily, etc.
Participation and support of marketing activities, like BBOB calls, Sales Blitz, etc.
Pro-actively gather guest feedback after the end of the events to create lasting, return business opportunities.

Job Requirements

What are we looking for?

The individual must possess the potential to develop the following competencies, skills, and abilities and be able to explain and demonstrate that he or she can perform the essential functions of the job:

Skills:

At least 2 years' experience in a similar role within a 5* hotel
Calm, efficient and organized
Perfect communicative skills in English (spoken and written), Dutch speaking skills are preferred
Excellent IT knowledge
Commercially orientated

Excellent grooming standards
Valid residence and working permit for the Netherlands are required.
Sales Force and/or ONQ knowledge preferred

Your Values:

Customer Focus: The ability to proactively sense and take action on customer needs and opportunities. The willingness to exceed customer expectations.

Living the Values: The ability to inspire day-to-day consistency with the Hilton Worldwide values. The willingness to walk the talk and positively project the face of Hilton

Worldwide.
Adaptability: The flexibility and willingness to adapt to new situations and to work flexible hours and respond under pressure situations.
Teamwork: The ability to be collaborative with colleagues, superiors, and other departments and the willingness to support any team member to construct a strong group spirit. I can "make it right" with the contribution of my colleagues, not only by myself.
Dependability: The ability to project confidence and develop a reliable attitude.
Productivity: The ability to perform with the right attitude being resolute and trying to be effective.
Quality: The ability to do what expected with a positive attitude and, when the chance comes, to go beyond, by being anticipative and resolving problems that arise.

What will it be like to work for Hilton?

Hilton is the leading global hospitality company, spanning the lodging sector from luxurious full-service hotels and resorts to extended-stay suites and mid-priced hotels. For nearly a century, Hilton has offered business and leisure travelers the finest in accommodations, service, amenities, and value. Hilton is dedicated to continuing its tradition of providing exceptional guest experiences across its global brands. Our vision to fill the earth with the light and warmth of hospitality unites us as a team to create remarkable hospitality experiences around the world every day and our amazing Team Members are at the heart of it all!

What benefits will I receive?

Your benefits will include a competitive starting salary and holiday entitlement.

As an employee, you will become a member of the GO Hilton program, which provides reduced room rates in all our hotels WORLDWIDE, which means you can choose out of over 5,000 properties in more than 100 countries and all this not only for yourself but off course to share with your friends and family as well. You will also, receive a discount on room rates but also 50% off on Food & Beverage.

Have we sparked your interest? Don't hesitate, apply now and become part of the Hilton family!

Ref.nr.:117382 - RT120481504Websitebanners.recruitmenttechnologies.com/adnetwork/servlet/advertbeans.trackingservlet?seid=120481504&t=101&cid=hopr-nl&vid