VP Sales EMEA North

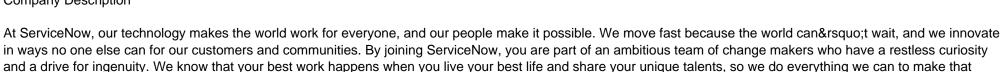
Locatie Gelderland, Putten

https://www.advertentiex.nl/x-1585328-z

• Region: EMEA - Europe, Middle East and Africa

• Work Persona: Flexible

Company Description



With more than 7,700+ customers, we serve approximately 85% of the Fortune 500®, and we're proud to be one of FORTUNE 100 Best Companies to Work For® and World's Most Admired Companies™.

possible. We dream big together, supporting each other to make our individual and collective dreams come true. The future is ours, and it starts with you.

Unsure if you meet all the qualifications of a job description but are deeply excited about the role? We still encourage you to apply! At ServiceNow, we are committed to creating an inclusive environment where all voices are heard, valued, and respected. We welcome all candidates, including individuals from non-traditional, varied backgrounds, that might not come from a typical path connected to this role. We believe skills and experience are transferrable, and the desire to dream big makes for great candidates.

What you get to do in this roleExecutea go to market modelto build a multi-million dollarline of businessLead, organize, and manage executive-level strategic planning, sales programs and operational cadence to drive operational excellence, continuous improvement and implement changes across our business in conjunction with functional leadersLead and growa regionalsalesteam to serve our customers in EMEA NorthDefine programs for enabling thefieldsales and solution consulting teams to driveCustomer Servicesales, adoption and value propositionHelp develop and contribute to sales campaignsPartner with our Alliance and Channel organization to build a

sell to with and through model Partner with the Leaders of the EMEA North to build pur a successful road map for the next 5 years Align as a trusted advisor and strategic methods along the successful road map for the next 5 years Align as a trusted advisor and strategic methods and provided the next successful road map for the next successful road map for the next successful advisor and strategic methods and provided the next successful road map for the next successful provided the next successful road map for the next successful provided the next successful road map for the next successful provided the next successful road map for the next successful provided the next successful road map for the next successful provided the next successful road map for the next successful road map

EMEA

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environmentA passion evangelizing our capabilities and success on social media andother outlets to build brand preference and recognitionA high degree of passion, energy, drive and willingness to travel50% of the time

Additional Information

ServiceNow is an Equal Employment Opportunity Employer. All qualified applicants will receive consideration for employment without regard to race, color, creed, religion, sex, sexual orientation, national origin or nationality, ancestry, age, disability, gender identity or expression, marital status, veteran status or any other category protected by law.

At ServiceNow, we lead with flexibility and trust in our distributed world of work. Click here to learn about our work personas: flexible, remote and required-in-office.

If you require a reasonable accommodation to complete any part of the application process, or are limited in the ability or unable to access or use this online application process and need an alternative method for applying, you may contact us at for assistance.

For positions requiring access to technical data subject to export control regulations, including Export Administration Regulations (EAR), ServiceNow may have to obtain export licensing approval from the U.S. Government for certain individuals. All employment is contingent upon ServiceNow obtaining any export license or other approval that may be required by the U.S. Government.

Please Note: Fraudulent job postings/job scams are increasingly common. Click here to learn what to watch out for and how to protect yourself. All genuine ServiceNow job postings can be found through the ServiceNow Careers site.

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