

Account manager Track amp Trace (0 EUR)



Locatie

Noord-Holland, Amsterdam

<https://www.advertentiax.nl/x-819163-z>



This company is delivering fleet management systems based on GPS, is founded in 2004 in Ireland, has establishments, in the United States, Mexico, Great Britain, Ireland and Australia and is stock exchange noted in New York (NYSE).

Since 2014 this company is also established in the Netherlands and reinforces is the as fastest growing organisation and world leader in the market.

Job Description

The customer is looking for and enthusiastic and enterprising Internal Account manager, who will trespass his targets and therefor will receive an excellent remuneration. Are you ready for a new challenge and do you have a good sales drive and do you want to work in a fast growing company? Then we are looking for you.

As Internal Account manager you will achieve the sales targets;

You will generate maximum turnover by (telephone) sales and closing incoming leads;

You will build and maintain your own prospect list and realise the targets for turnover and effectiveness;

You will make sales appointments for the field workers;

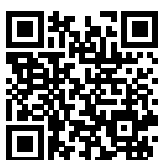
You will continually be searching for new sales chances, for which you will have the freedom to develop your own initiatives

You will be the insider in the field of sales.

Job Requirements

Minimum of 3 years of experience in a relevant sales function;

Able to generate new business.



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You have a 'get the job done' mentality;
Aiming on results;
Closing-mentality;
Able to work independently;
Good sense of responsibility;
Hunter mentality;
Able to switch quickly and flexibly;

Salary and Benefits

You will work in an energetic and dynamic company;
Good training schemes;
In a job with view on a fixed contract;
Good basic salary and excellent bonus.