## Advarianticain

## **EMEA Customer Success Manager (0 EUR)**



https://www.advertentiex.nl/x-911959-z





Our client is a high growth information security company, the largest provider of new-school security awareness training and simulated phishing. The company was created to help organizations manage the ongoing problem of social engineering. They were ranked the best place to work in technology nationwide in the USA.

## Job Description

As a Customer Success Manager you are contacting our customers during their subscription period to ensure the customer is happy with the product and they are using it effectively. In this position you will manage the onboarding process from beginning to end and manage your customers' expectations every step of the way. Developing a relationship with the customer during this time is very important. When the subscription is coming due you will help them renew their subscription.

In addition, you will answer the customer's questions and assist them with any changes to the original order. Coordination with the sales team and technical support may be needed if upselling is involved or the customer questions are technically complex. Monthly production statistics are tracked as a performance indicator and to earn bonuses.

https 59-z	EM Mana	nttps 59-z	EM Mana	Interpretation of the second o	EM Mana	https:	EMEA Manager	THE LIKE OF THE SOLUTION OF TH	ent time maior sustom	anagem	ient and orgice skills quire of noncorrection of the control of th	anizatio	n skills	nttps 59-z	E Man	https 59-z	EN Man	https://www.sp-z	EMEA Managei
://www.advertentiex.nl/x-9119	∕IEA Customer Success ager	://www.advertentiex.nl/x-9119	MEA Customer Success	://www.advertentiex.nl/x-9119	EMEA Customer Success anager	://www.advertentiex.nl/x-9119	EMEA Customer Success anager	Team Sales	engwanng to Suitd rap Oriented Experience ience worki	.adver	Custo	on a by 19 by	ppeggend Customer Success	www.advertentiex.nl/x-9119	E MEA Customer Success Mager	://www.advertentiex.nl/x-9119 C	EMEA Customer Success anager	://www.advertentiex.nl/x-9119	EMEA Customer Success anager

Microsoft Excel and Word
Web browser (Chrome, Internet Explorer)
IT experience/exposure is a plus
Salesforce or other CRM experience is preferred

Salary and Benefits

Excellent pay
Uncapped earning potential
Healthcare benefits
Company wide bonuses
Career growth path with room to advance
Relaxed atmosphere
Snacks and