

Commercial Manager, Papendrecht



Locatie **Limburg, Heel**
<https://www.advertentiax.nl/x-962194-z>

How you can make your mark ----- Do you want to give your career a boost by taking up a new challenge? Boskalis Subsea Cables wants to expand their horizon and create a more dedicated focus on trenching activities. As a Commercial Manager you are given the opportunity to make your mark in the subsea cable and pipeline trenching industry. In the role of Commercial Manager you are responsible for setting up a completely new network and to implement the sales strategy for trenching activities. We are looking for a social, service oriented and eager to learn team player with an ambition to grow within the Boskalis Subsea Cables Commercial department. Your responsibilities** **as a Commercial Manager are: - Building up a network for trenching market developments and new business opportunities. - As a Commercial Manager you are a key member of our tender team and ultimately responsible for developing a strategy to win. - Your main focus is finding opportunities / prospects and follow them throughout the tender process with the aim to sign a contract at the end. Your qualities ----- You can make your mark as a Commercial Manager if you will have: - At least a higher professional education, technical specialization. - At least 3 years relevant work experience as a Commercial Manager, it would be useful if you are already familiar with the trenching or cable industry, however this is not a necessity for the role. - You are eager to learn about the cable and pipeline market and in particular trenching technology. - We expect you to commit yourself to this industry to bring it to the next level. - No problem travelling (mainly within Europe and occasionally to Middle East or US) on a fairly regular basis . - A good command of written and spoken English. About Boskalis ----- Working at Boskalis is about creating new horizons and sustainable solutions. In a world where population growth, increase of global trade, demand for (new) energy and climate change are driving forces, we challenge you to make your mark in finding innovative and relevant solutions for complex infrastructural and marine projects. Within a vibrant company culture you will be working as part of a diverse, international team of experts. We offer you the opportunity to realize your full personal potential and expand your professional career by creating new horizons. Together. What you can expect ----- - Money and more: Besides salary you will receive holiday allowance, holiday entitlement of at least 25 days, virtually non-contributory pension scheme, collective schemes such as collective health insurance and travel allowance. - Warm welcome: We warmly welcome our new colleagues, so they feel at home as soon as possible. During your onboarding program, we give you all the ins and outs about Boskalis and encourage you to deep dive and experience our operations offshore - Career opportunities: Because we work in a dynamic environment we challenge

you every day to get better. Together we will realize your full personal and professional career by creating development opportunities. - The Boskalis campus: Boskalis is a great place to work, where you can discipline yourself together on a bicycle, go for a run, or just relax on the grass. It's easy to move between buildings, so an electric bike is a must for those who love the weather. Two lunch breaks, a sports field and shower facilities can also be found on our campus. Besides that, there's always a moment to relax! During your working hours, there's always something going on. Most of our employees are highly motivated and voluntarily work as a team. They are always ready to help each other. There's always something going on, like a key, coffee machine (for the office) and the famous gatta (Boskalis weekend) organized by several dredging companies. And for the less physical types, there are the Body of Knowledge meetings where you can share and learn about a variety of topics. Perhaps you'd even like to launch an activity yourself? Extra information ----- - Your team: You will be a part of a small professional team in an informal surrounding. Your colleagues are very experienced, helpful and willing to give you a hand when needed. - Where you will work: You will work from our head office in Papendrecht. Approximately two days a week you will be travelling abroad (mostly within Europe). We mostly take the time to lunch together in our company restaurant and we often and our lunch with a pleasant walk in the campus grounds. - Fulltime/ parttime job: The function of Commercial Manager is a fulltime (40 hours a week) job. - Procedure: Application is easy! All you need to do to apply for a job is complete the online application form and send it to us along with your CV and cover letter. As soon as you have sent your application you will receive an email to confirm receipt. If you do not receive a confirmation of receipt please check your junk folder. It is not possible to apply via

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email, the contact form or regular mail. Depending on the job we will invite you for two or more interviews. After successfully completing all the steps in the procedure we warmly welcome you to our organization. Now the real work can begin! Want to know more? ----- We are more than happy to answer your questions about the function of Commercial Manager Trenching. Please contact Sandra Hofstede, Senior Corporate Recruiter, via 078 6969973. Interested? Please apply before 31st October by filling in your details and by uploading your cover letter and CV on our careers site.